



Action code: **COMMERCIAL**

**Fees for Technical Assistance and Advisory Work**

**MAN PrimeServ, Copenhagen**

SL2012-568/MIP  
December 2012

**Concerns**

Owners and operators of MAN B&W two-stroke low speed MC/MC-C/MC-S, ME/ME-C/ME-B and ME-GI engines.

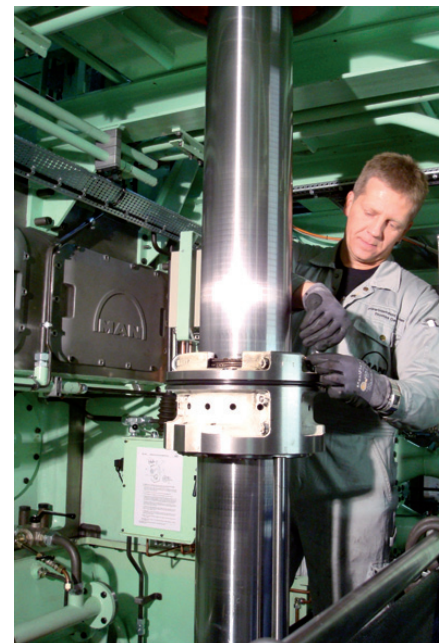
Dear Sirs

The purpose of this service letter is to inform operators of MAN B&W engines of PrimeServ's prices on service rendered from Denmark and from our service centres around the world.

The fees are valid from 1 January 2013 for assistance rendered by personnel based in Denmark.

Any questions regarding our fees for technical service can be directed to PrimeServ, dept. DT-CPH, at PrimeServ-Cph@mandieselturbo.com

Yours faithfully



*Per Rud*  
**Per Rud**

Vice President  
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*Michael Petersen*  
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Amtsgericht Augsburg



## Fees in Euro for Technical Service

### Superintendent engineer for advisory work, testing, trouble-shooting, and waiting

Weekdays (within normal working hours, 07-17.00)			Saturday, Sunday, and local holidays			Waiting and travelling time
Full day (4-8 hrs)	½ weekday (0-4 hrs)	Rate after normal working hours	Full day (4-8 hrs)	½ day (0-4 hrs)	Rate after 8-hour working day	Per hour
1240	670	225	1780	925	280	145

### Fitter for attending repair jobs, erecting new engines, overhaul work, etc., travelling and waiting, per service call

Weekdays (within normal working hours)			Saturday, Sunday, and local holidays			Waiting and travelling time
Full day (4-8 hrs)	½ weekday (0-4 hrs)	Rate after normal working hours	Full day (4-8 hrs)	½ day (0-4 hrs)	Rate after 8-hour working day	Per hour
990	540	180	1420	750	225	120

## Terms and conditions

For service rendered outside the home base of the respective service personnel, a per diem charge of EUR 85 will be added, together with expenses for hotel and transportation.

In addition to the service fees, customers will be invoiced for travel expenses.

Flight tickets as well as hotel accommodation will be booked by MAN Diesel & Turbo. On overseas flights our engineers will be travelling on lowest fare business class. Inside Europe, travelling will be on economy if available. A 10% administration fee will be added to our outlays (hotel, air ticket, taxi, train, ferry, etc.).

Supporting documents, i.e. documentation for flight tickets and hotel accommodation, will only be made available if requested when the service visit is ordered. If such documents are ordered after the service attendance, a fee of EUR 350 will be charged.

Expenses related to special visa requirements, as regards the ISPS Code, etc., are added on actual cost basis + 10%. The exchange rate is fixed on the date of issue of the order.

As a guiding principle, the duties of our engineers cannot be extended beyond 12 working hours a day excluding travelling, transport and breaks. No deductions for transport or breaks are to be made in the service fees as these have already been provided for in the fees.

To comply with international rules, it is required for jobs extending beyond two weeks that our engineers have a weekly day of rest. This day will be charged as a waiting day.

A minimum charge of 14 hours per weekday and 16 hours on Saturdays, Sundays and holidays is applicable when engineers are requested to sail with the vessel.

Please note that our personnel are not authorised to sign any forms releasing the customer/ship/power plant from its responsibility towards our representative. In case any doubt occurs, our representative will be entitled to leave the site, and the customer will be invoiced in accordance with our normal fee, including travel expenses.

Invoices are exclusive local taxes, such as VAT and sales tax (e.g. in China).

Each service call will be followed up by a report covering the service rendered.

We reserve the right for our engineers to decline boarding/disembarking a vessel in case weather conditions, poor boarding facilities, seaworthiness of the launch boat or if other safety issues warrant it.

Service will be rendered in accordance with our General Terms and Conditions, a copy of which is enclosed. The terms of payment are net cash within 30 days from the date of the invoice.

## Other services

- The fee for engine performance evaluations and crankshaft alignment calculations is EUR 875.00 for each evaluation.

The data necessary for carrying out the performance analysis are described in our Service Letter SL89-250/UM.



- Analysis of replicas sent to MAN PrimeServ Copenhagen in connection with cylinder condition inspection due to suspicion of catfines:  
  
Price: Basic analysis EUR 515/unit  
Full analysis EUR 2,575/unit (1,500/unit after first)
- Our services also include a large number of retrofit products available for engines in service. These products are upgrades to enhance engine performance and reduce emissions. The products are constantly updated and new ones are added. For further information, see the webpage Retrofit and Upgrade under the heading PrimeServ at [www.mandieselturbo.com](http://www.mandieselturbo.com).

**Worldwide**

We recommend to liaise with the nearest PrimeServ Centre in order to reduce travelling time and costs. However, attendance is always subject to availability and capability. In this case, the service fee will be in accordance with the rate charged by the service centre in question.

The latest update of our contact details for our service network can always be found at <http://www.mandieselturbo.com/worldwidenetwork>

For your information we enclose our general terms and conditions.

**Scan the QR-code with your smartphone to gain quick access to the below listed websites:**



MAN Diesel & Turbo Home Page



PrimeServ



Retrofit and upgrade



Where to find us

